



TWIN CITIES SUMMARY OF FINANCIAL STATEMENTS

Annual Financial Report of Operating Revenue and Expenses

2016

YEAR ENDED 9/30/16

TWIN CITIES
FINANCIAL
SUMMARY

ADULT
REHABILITATION
CENTER/
SALVATION ARMY
STORES*

PUBLIC SUPPORT AND REVENUE

United Way	562,671	
Contributions	16,407,914	
Donations-in-Kind	4,678,084	
Program Service Fees	1,040,873	
Government Fees, Grants and Reimbursements	7,002,753	
Sales to the Public	13,244	13,104,179
Other Revenue (Includes Gains/Losses)	65,942	184,916
TOTAL PUBLIC SUPPORT AND REVENUE	\$29,771,481	\$13,289,095

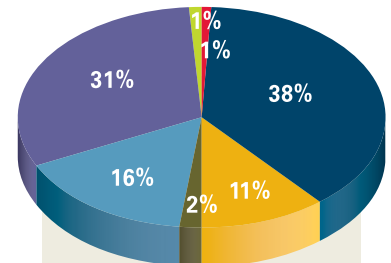
PROGRAM EXPENSES

Social Services	9,090,744	
Worship and Service Centers	4,695,596	
Booth Brown House	1,458,642	
Harbor Light	8,799,169	
Booth Manor	61,116	
Volunteer Services	139,677	
Rehabilitation Center	-	12,292,718
Total Program Expenses	24,244,944	12,292,718

SUPPORT SERVICES

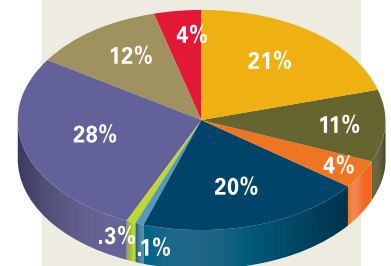
Fund Raising Expenses	5,342,049	
Administration	860,764	996,376
Total Supporting Services	6,202,813	996,376
TOTAL EXPENSES	\$30,447,757	\$13,289,095

Net Operating (Loss)/Income	(676,276)	
Transfers (To)/From Other Salvation Army Units	651,382	
Decrease in Net Assets	(24,894)	
Operating Net Assets, Beginning of Year	2,366,331	
OPERATING NET ASSETS, END OF YEAR	\$2,341,437	



PUBLIC SUPPORT AND REVENUE

- Contributions
- Donations-in-Kind
- Program Service Fees
- Government Fees and Grants
- Sales to the Public
- Other Revenue
- United Way



EXPENSES

- Social Services
- Worship and Service Centers
- Booth Brown House
- Harbor Light
- Booth Manor
- Volunteer Services
- Rehabilitation Center
- Fund Raising Expenses
- Administration



*The Salvation Army Rehabilitation Center combines its financial information with other Salvation Army rehabilitation centers across an 11-state region. The numbers listed in the above report have been extracted to show its Twin Cities efforts.

2016 STATISTICAL HIGHLIGHTS

When you give in the Twin Cities,
83 cents out of every dollar goes
directly to help people in need.

LOCATIONS

- Worship and Service Centers 7
- Housing/shelter facilities 18
- Food shelves 8
- Salvation Army Stores 9

SERVICES

- Weekday meal programs 5
- Hot meals served annually 400,000 • daily 1,100
- Nights of lodging annually 120,000 • daily 330
- Utility assistance cases 3,700
- Items of clothing given 53,000
- People receiving groceries 35,000
creating 315,000 meals
- Christmas toys given 41,000
- People given disaster assistance 13,000
- Inmates visited 450
- Volunteers 22,500 • hours served 136,000
- Total people served 155,000 • daily 425

ADVISORY BOARD

- | | |
|----------------------------|------------------|
| <i>Chair:</i> Daniel Hagen | Michael Lamb |
| Sean Bai | Margaret Lovejoy |
| John Bailey | Aileen Lyle |
| Susan Beatty | Gary Murphy |
| Debbie Beck | Patrick Plunkett |
| Gary Bergren | James Reagan |
| Rev. Greg Bodin | Stephanie Rossi |
| Craig DiLorenzo | Paul Rudeen |
| Tom Erdmann | Andy Schweizer |
| Jacqueline Felling | Peggy Sorum |
| Louis Henry, Jr. | Debra Spillane |
| Douglas Hile | Jack Spillane |
| Christopher Hunt | Donna Svendsen |
| Mike Hunter | Jean Westberg |

MISSION STATEMENT

The Salvation Army, an international movement, is an evangelical part of the universal Christian church.

Its message is based on the Bible.

Its ministry is motivated by the love of God.

Its mission is to preach the gospel of Jesus Christ
and to meet human needs in His name
without discrimination.



DOING THE
MOST GOOD

SalvationArmyNorth.org