



# NORTHERN DIVISION SUMMARY OF FINANCIAL STATEMENTS

## Annual Financial Report of Operating Revenue and Expenses

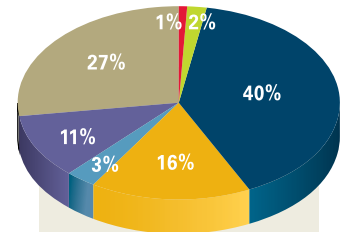
2016

YEAR ENDED 9/30/16

NORTHERN DIVISION FINANCIAL SUMMARY  
ADULT REHABILITATION CENTER/SALVATION ARMY STORES\*

### PUBLIC SUPPORT AND REVENUE

United Way	1,416,334	
Contributions	32,443,851	
Donations-in-Kind	13,154,044	
Program Service Fees	2,533,472	
Government Fees, Grants and Reimbursements	9,058,155	
Sales to the Public	8,686,602	13,104,179
Other Revenue (Includes Gains/Losses)	474,904	184,916
<b>TOTAL PUBLIC SUPPORT AND REVENUE</b>	<b>\$67,767,362</b>	<b>\$13,289,095</b>

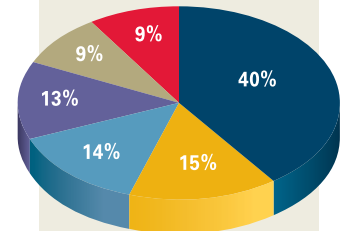


PUBLIC SUPPORT AND REVENUE

- Contributions
- Donations-in-Kind
- Program Service Fees
- Government Fees and Grants
- Sales to the Public
- Other Revenue
- United Way

### PROGRAM EXPENSES

Social Services	34,324,941	
Worship and Service Centers	10,871,944	
Residential Services	12,534,096	
Rehabilitation Center	-	12,292,718
<b>Total Program Expenses</b>	<b>57,730,981</b>	<b>12,292,718</b>



EXPENSES

- Social Services
- Residential Services
- Rehabilitation Center
- Worship and Service Centers
- Fund Raising
- Administration

### SUPPORT SERVICES

Fund Raising Expenses	7,264,305	
Administration	6,435,993	996,376
<b>Total Supporting Services</b>	<b>13,700,298</b>	<b>996,376</b>
<b>TOTAL EXPENSES</b>	<b>\$71,431,279</b>	<b>\$13,289,094</b>

Net Operating Loss/Income	(3,663,917)	
Transfers To/From Other Salvation Army Units	4,014,738	
Increase/Decrease in Net Assets	350,821	
Operating Net Assets, Beginning of Year	16,020,527	
<b>OPERATING NET ASSETS, END OF YEAR</b>	<b>\$16,371,348</b>	



\*The Salvation Army Rehabilitation Center combines its financial information with other Salvation Army rehabilitation centers across an 11-state region. The numbers listed in the above report have been extracted to show its Twin Cities efforts.

# 2016 STATISTICAL HIGHLIGHTS

## WHO OFFERED HELP?

Full-time employees 450

Volunteers 68,500

## WHERE DID WE HELP?

Worship and Service Centers 26

Housing/shelter facilities 51

Food shelves 24

Salvation Army Stores 31

## WHAT KINDS OF HELP?

Hot meals 698,000

Housing stays 209,000

Bags of groceries given 82,500

Items of clothing 190,000

Christmas toys 138,000

People given disaster assistance 28,000

Rent and energy assistance cases 7340

Inmates visited 800

Volunteer hours 356,000

Total people served 353,000



DOING THE MOST GOOD®

