



STATISTICAL HIGHLIGHTS

SALVATION ARMY NORTHERN DIVISION

WHO OFFERED HELP?

Full-time employees 494

Volunteers 68,000

WHERE DID WE HELP?

Worship and Service Centers 26

Housing/shelter facilities 50

Food shelves 22

Salvation Army Stores 31

WHAT KINDS OF HELP?

Hot meals 772,000

Housing stays 382,000

Bags of groceries given 186,000

Items of clothing 204,000

Christmas toys 149,000

People given disaster assistance 29,000

Rent and energy assistance cases 7,100

Inmates visited 1,150

Volunteer hours 372,000

Total people served 376,000



DOING THE MOST GOOD™



NORTHERN DIVISION SUMMARY OF FINANCIAL STATEMENTS

Annual Financial Report of Operating Revenue and Expenses

2015

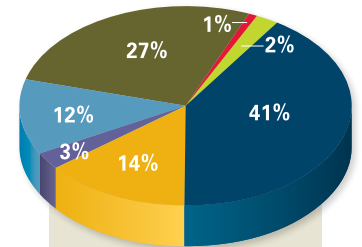
YEAR ENDED 9/30/15

NORTHERN
DIVISION
FINANCIAL
SUMMARY

ADULT
REHABILITATION
CENTER/
THRIFT STORES*

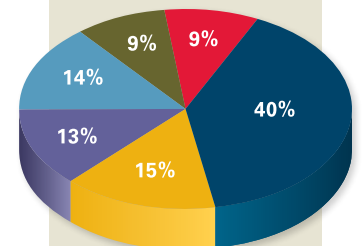
PUBLIC SUPPORT AND REVENUE

| | | |
|--|---------------------|---------------------|
| United Way | \$1,739,072 | |
| Contributions | 33,561,007 | |
| Donations In-Kind | 11,594,888 | |
| Program Service Fees | 2,427,828 | |
| Government Fees, Grants and Reimbursements | 9,774,775 | |
| Sales to the Public | 8,923,155 | 12,744,390 |
| Other Revenue (Includes Gains/Losses) | 378,676 | 151,344 |
| TOTAL PUBLIC SUPPORT AND REVENUE | \$68,399,401 | \$12,895,734 |



PROGRAM EXPENSES

| | | |
|-------------------------------|-------------------|-------------------|
| Social Services | 33,660,847 | |
| Worship and Service Centers | 11,414,432 | |
| Residential Services | 12,516,368 | |
| Rehabilitation Center | | 11,392,016 |
| Total Program Expenses | 57,591,647 | 11,392,016 |



SUPPORT SERVICES

| | | |
|----------------------------------|---------------------|---------------------|
| Fundraising Expenses | 7,273,310 | |
| Administration | 6,132,312 | 1,503,718 |
| Total Supporting Services | 13,405,622 | 1,503,718 |
| TOTAL EXPENSES | \$70,997,269 | \$12,895,734 |

| | | |
|--|---------------------|--|
| Net Operating Loss | (2,597,868) | |
| Net Transfers from Other Salvation Army Units | 483,343 | |
| Decrease in Net Assets | (2,114,525) | |
| OPERATING NET ASSETS, BEGINNING OF YEAR | \$18,135,052 | |
| OPERATING NET ASSETS, END OF YEAR | \$16,020,527 | |



*The Salvation Army Adult Rehabilitation Center combines its audited information with other Salvation Army rehabilitation centers across an 11-state region. The numbers listed in the above report have been extracted to show the center's Twin Cities efforts.



NORTHERN DIVISION SUMMARY OF FINANCIAL STATEMENTS

Year Ended September 30, 2015

The Northern Division Financial Summary represents a consolidated reporting of the operating funds of Salvation Army units in Minnesota and North Dakota under the command of the Northern Division. Land, building and trust funds held by Territorial Headquarters are not included in these figures.

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